

H.C. Wainwright Global Life Sciences Conference

April 8, 2019





Make good. No compromise.™

amyris

Cautionary Notes

FORWARD-LOOKING STATEMENTS

This presentation and oral statements accompanying this presentation contain forward-looking statements, and any statements other than statements of historical fact could be deemed to be forward-looking statements. These forward-looking statements include, among other things, statements regarding future events, such as expected gross margin, revenue growth rate and production volume in 2019, the anticipated development, scaling and commercialization of Amyris's product pipeline and introduction of new products, expected growth of Amyris's Clean Beauty business, anticipated entry into the cannabinoid market and expected development, scaling and commercializing of cannabinoid ingredients, anticipated size of the global beauty and personal care market, including categories thereof, and expectations regarding Amyris's financial and operational results and ability to achieve its business plan in 2019 and beyond. These statements are based on management's current expectations and actual results and future events may differ materially due to risks and uncertainties, including risks related to Amyris's liquidity and ability to fund operating and capital expenses, risks related to potential delays or failures in development, production and commercialization of products, risks related to Amyris's reliance on third parties, and other risks detailed from time to time in filings Amyris makes with the Securities and Exchange Commission, including Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K. Amyris disclaims any obligation to update information contained in these forward-looking statements. whether as a result of new information, future events, or otherwise.





We are delivering on the Megatrend for Natural products and Sustainability

Worlds leading technology platform for making natural products in a sustainable way

Supply to the worlds leading brands to reach as many consumers as possible and provide access

Build great brands that deliver clean, high purity products that deliver best in class performance for the consumer



BIOSSANCE:.

sabor do açúcar

Adoçante Natural





Emeryville, CA, USA (near San Francisco)

2 Produce ingredients using our industrial fermentation technology



Brotas, Brazil CMOs

Commercialize
through
collaboration
partners and direct
to consumer

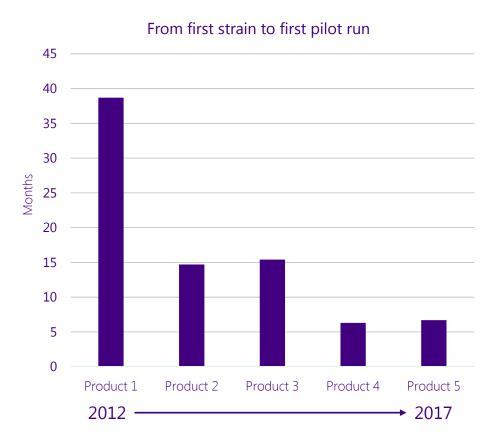


ENERGY

Formulate and sell own products
BIOSSANCE:.



Accelerating Disruption.



500% 1 80% 90% Bigger Lower Lower average time pipeline, average to market. powered by product 20% development increase in cost. headcount

Science Powered by Nature for A Healthier World

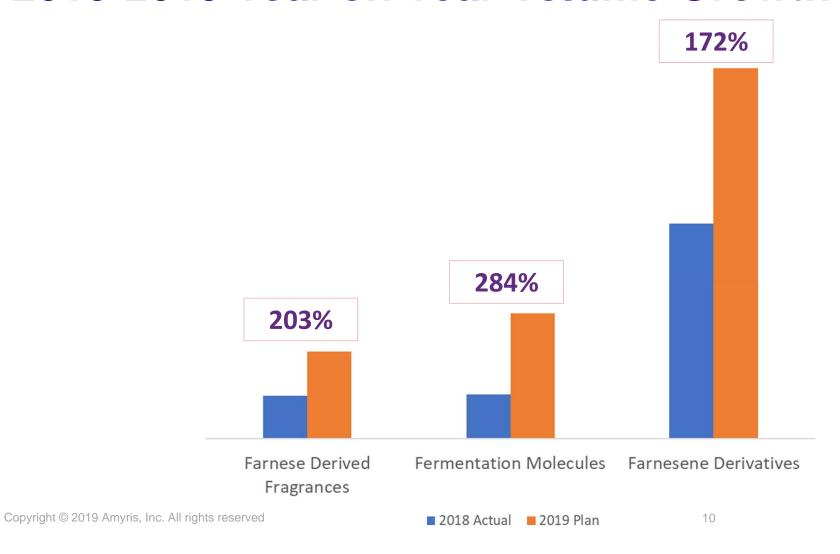
- Fastest growing clean beauty brand Biossance
- #1 in all ingredients we produce for flavors & fragrances industries
- #1 supplier of best performing moisturizer in the world Squalane
- Best tasting, lowest cost, zero calorie natural sweetener from sugar cane
- Moving into cannabinoids market to deliver a sustainable source of one of natures best pain management and wellness solutions

Our strategy of winning with #1's

- #1 product to meet the market opportunity
 - Best performance
 - Lowest cost
 - Most sustainable for our planet
- #1 partners market leaders with distribution, marketing and customer expertise
- Participate in markets where we can be #1



2018-2019 Year on Year Volume Growth



2018-2019 Year/Year Volume

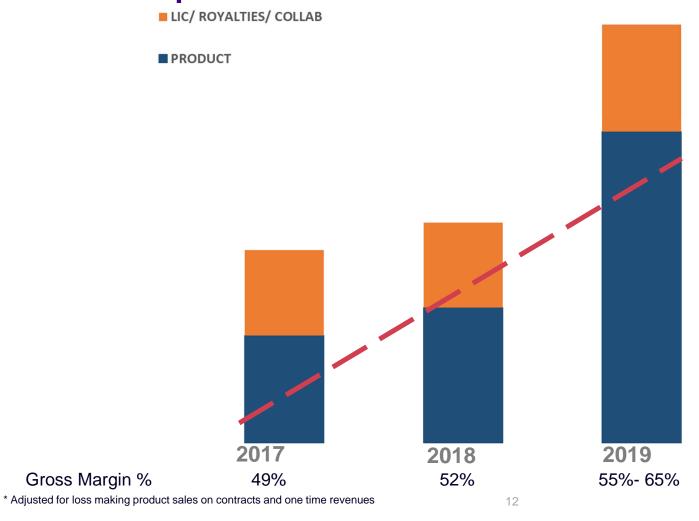
Farnesene Derived Fragrances	Growth
Molecule 1	189%
Molecule 2	scaling up in 2019
Farnesene Derivatives	Growth
Molecule 1	127%
Molecule 2	305%
Molecule 3	163%
Fermentation Molecules	Growth
Molecule 1	200%
Molecule 2	scaling up in 2019
Molecule 3	scaling up in 2019
Molecule 4	Flat
Molecule 5	2000%
Molecule 6	493%
Molecule 7	16000%
Molecule 8	175%

2016-2019 Revenue CAGR

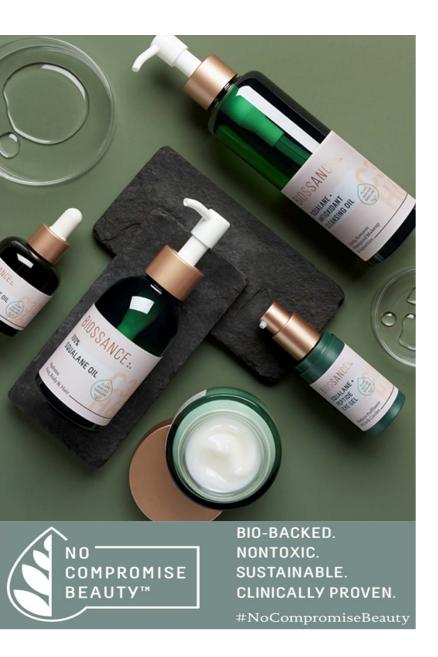
Ingredient Sales +73%

Branded Product Sales +263%

3-Year Revenue Growth Driven by Biossance, Sweetener and Product Pipeline



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OUR BIOSSANCE BRAND IS NO COMPROMISE BEAUTYTM

In the U.S., the standards for ingredients allowed in beauty products are shockingly low—with only 11 banned ingredients.

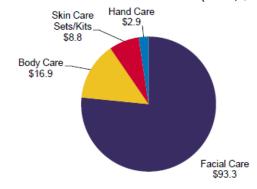
At Biossance, we draw on our rich history of science and sustainability to create skincare products that are good for you and good for the planet.

We formulate with a No Compromise[™] approach, setting the bar higher for both safety and performance.

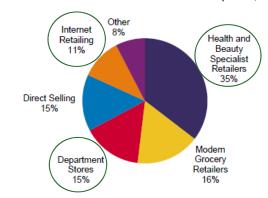


Beauty & Personal Care Market

Global Skincare market breakdown (2017, \$b)



Skincare market distribution channels (2017, \$b)



Beauty & personal care global market sizes by HPC category (2017, \$b)



Amyris Sweetener is the Right Solution at the Right Time

- Diabetes and obesity is rising
 - Second-rate taste offerings no longer cut it
- Millennials are voicing their choices, demanding pure and natural
- Amyris has the best tasting, most sustainable and purest natural sweetener



Science powered by nature

purecane[™]



Product Pipeline – Cannabinoids & HMO's for Human Health

- Amyris is the known leader in successfully serving high-growth global markets with fermentation derived, sustainable ingredients
- Entering cannabinoids market with proven platform and ability to develop, scale and commercialize ingredients
- Executed \$300 million development, licensing and commercialization agreement with additional long-term royalty stream.





Make good. No compromise.[™]

Good for People
Good for the Planet
Good for Business

- Our ingredients are inside over \$7B of consumer retail purchases
- You'll find our ingredients in over 3,000 of the world's leading personal care and beauty brands
- Our Biossance Skin Care Brand is the fastest growing Skin Care Brand in North America
- We have the leading product into the natural Sweetener market. We want to replace sugar & are committed to a healthier planet! We want to help reduce risk of Diabetes and Obesity....
- Most profitable product portfolio in the industry

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