

2010 Fourth Quarter and Year-End Financial Results (Supplemental Information)



## Safe Harbor Summary

This presentation includes forward-looking statements that are subject to many risks and uncertainties. These forward-looking statements, such as statements about Amyris's shortterm and long-term growth strategies, can sometimes be identified by use of terms such as "intend," "expect," "plan," "estimate," "future," "strive," and similar words. These statements involve many risks and uncertainties that may cause actual results to differ from what may be expressed or implied in these statements. These risks are discussed in our Securities and Exchange Commission filings and reports, including the risks identified under the section captioned "Risk Factors" in our final prospectus relating to its initial public offering filed pursuant to Rule 424(b) under the Securities Act of 1933, as amended, on September 28, 2010 and in our quarterly report on Form 10-Q filed on November 10, 2010. We disclaim any obligation to update information contained in these forward-looking statements whether as a result of new information, future events, or otherwise.

#### Headlines

#### Achievements

- First Amyris renewable product- Squalane- sold
- Biomin Biofene™ production starting in April
- Multiple successful runs at industrial scale
- Sao Martinho JV construction remains on plan
- Expanding F&F products (Givaudan)

#### Outlook

- Strengthening outlook for 2011-2012 production
- Accelerating product introductions
- Targeting ongoing doubling of year on year revenue
- Margin outlook remains on target



#### **Production Outlook**

#### 2011-2012 Production

2 Test Run Sites

**Biofene Production** 

Biomin

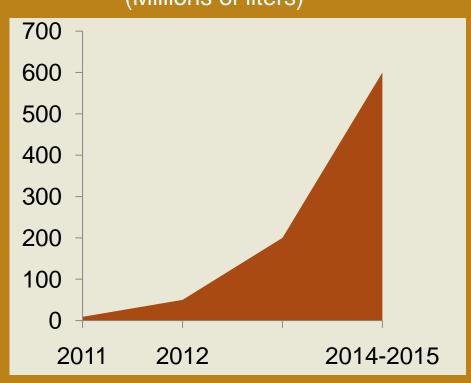
Tate & Lyle

São Martinho

Plus 1-2 more

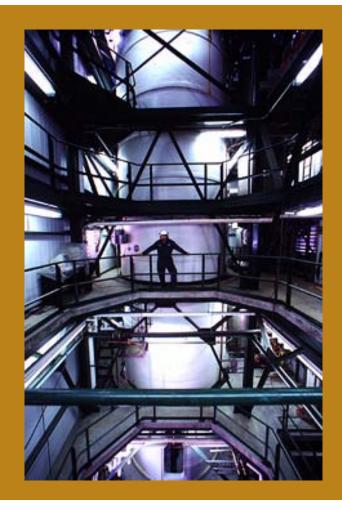
Finishing Glycotech

# Production Outlook (Millions of liters)





#### First Successful Production at Industrial Scale



- Multiple runs in 100,000 and 200,000 liter capacity fermentors
- Contract manufacturing operations in North America and Europe
- Results consistent with previous runs at smaller scale

# First Commercial Plant - Biomin





# First Commercial Product Produced - Glycotech

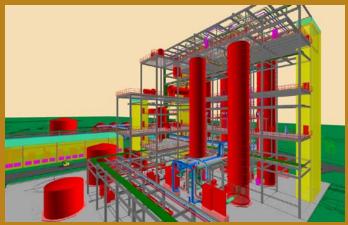




# Ramping-Up Broader Production







Tate & Lyle - USA

JV São Martinho-Brazil



### Building Six Markets to Focus Sales, Drive Growth



Cosmetics



Marketing and Distribution



Flavors and Fragrances



Development and Supply Agreements, Profit Sharing



Polymers and **Plastics Additives** 



Supply Agreement



Consumer **Products** Ingredients



Development and Supply Agreement



Lubricants



2 Joint Ventures plus Total Commercial Partnership



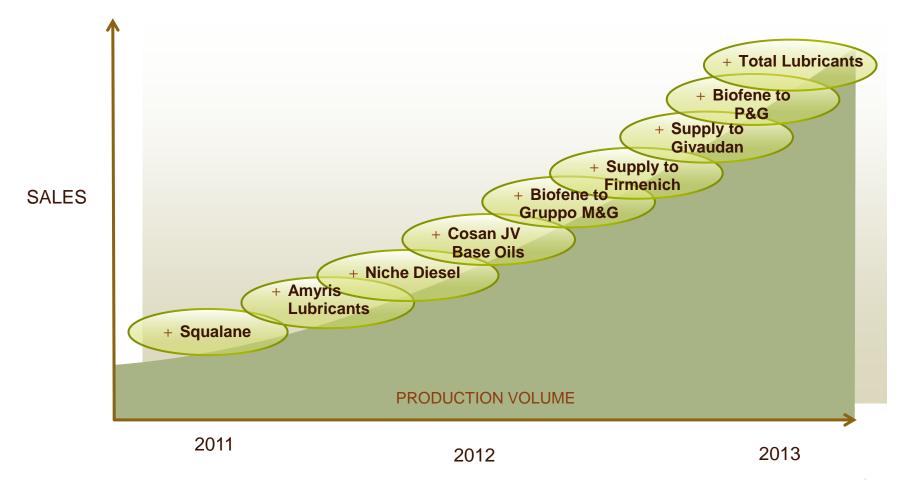
**Fuels** (Diesel, Jet)





Off-take (Shell) and Joint **Development (Total)** 

### **Product Introduction Outlook**



## Strengthening the Team



Philippe Boisseau, Director



Paulo Diniz CEO, Amyris Brasil



Jim Richardson SVP, Vertical Markets and Sales Operations



Joel Velasco SVP, External Relations



## 2011 Outlook: Key Metrics

PRODUCTION VOLUME	6M-9M LITERS
PRODUCTION COST	~\$3.70/LITER
ASP	\$6-\$7/LITER
Non-GAAP OPERATING EXPENSE*	~\$120M-\$125M
CapEx	~\$75 MILLION



<sup>\*</sup> Our GAAP operating expense outlook includes this \$120M-\$125M non-GAAP forecast plus ~\$20 million stock compensation expense

# Key Milestones to Build Value

