



31st Annual Roth Conference

March 19, 2019

Make good. No compromise.™

amyris

Cautionary Notes

FORWARD-LOOKING STATEMENTS

This presentation and oral statements accompanying this presentation contain forward-looking statements, and any statements other than statements of historical fact could be deemed to be forward-looking statements. These forward-looking statements include, among other things, statements regarding future events, such as expected revenue, gross margin and operating expenses in 2019, including recurring revenue, the anticipated development, scaling and commercialization of Amyris's product pipeline and introduction of new products, expected sales and revenue for Amyris's Clean Beauty business in 2019, including the overall value of such business, anticipated production, shipments and sales of Amyris's new sweetener product in Q1 2019 and beyond, including anticipated sales growth, expected commercial production of CBD products and milestone payments under the CBD collaboration agreement, including the timing thereof, anticipated geographic expansion of product sales, the expected launch of a new consumer brand of baby products, the anticipated repayment of Amyris's outstanding convertible debt maturing in 2019, expected cash generation and financing activity, the anticipated completion of strategic transactions, expected product demand, anticipated future business growth, expected improvements in Amyris's capital structure, and expectations regarding Amyris's financial and operational results and ability to achieve its business plan in 2019 and beyond. These statements are based on management's current expectations and actual results and future events may differ materially due to risks and uncertainties, including risks related to Amyris's liquidity and ability to fund operating and capital expenses, risks related to potential delays or failures in development, production and commercialization of products, risks related to Amyris's reliance on third parties, and other risks detailed from time to time in filings Amyris makes with the Securities and Exchange Commission, including Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K. Amyris disclaims any obligation to update information contained in these forward-looking statements, whether as a result of new information, future events, or otherwise.

Note: Figures for fourth quarter 2018 and fiscal year 2018 are preliminary and unaudited.

NON-GAAP FINANCIAL INFORMATION

This presentation and oral statements accompanying this presentation contain both GAAP and non-GAAP financial information. Amyris considers non-GAAP information to be a helpful measure to assess its operational performance and for financial and operational decision-making. Where non-GAAP financial measures are presented in these slides or in oral statements accompanying this presentation, a presentation of the most directly comparable GAAP financial measure and a quantitative reconciliation between the non-GAAP financial measure and the most directly comparable GAAP financial measure may be found in the Summary Financial Information slides of this presentation or in the news release distributed today, which is available at investors.amyris.com.

The technology
that helped save
the lives of 1
million children
a year...



Disrupting the consumer health and beauty market

- Fastest growing clean beauty brand - Biossance
- #1 in all ingredients we produce for flavors & fragrances industries
- #1 supplier of best performing moisturizer in the world – Squalane
- Best tasting, lowest cost, zero calorie natural sweetener from sugar cane
- Moving into cannabinoids market

We are the leading producer of clean ingredients and products for the health of consumers

The lowest cost, most disruptive way to produce pure ingredients from sustainable sources with No compromise™.

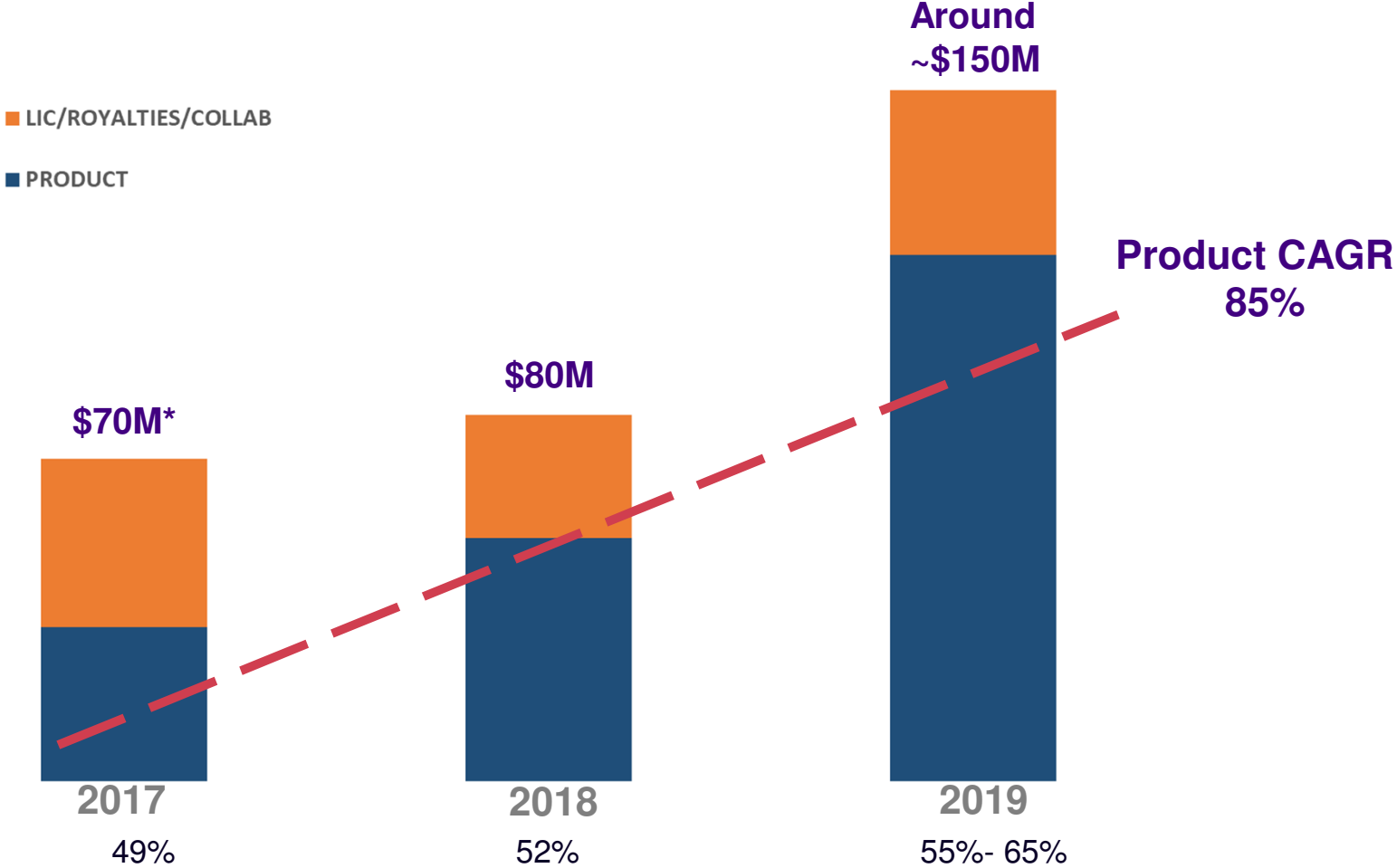


Our strategy of winning with #1's

- #1 product to meet the market opportunity
 - Best performance
 - Lowest cost
 - Most sustainable for our planet
- #1 partners – market leaders with distribution, marketing and customer expertise
- Participate in markets where we can be #1



3 YEAR REVENUE GROWTH DRIVEN BY BIOSSANCE, SWEETENER, AND PRODUCT PIPELINE



* Adjusted for loss making product sales on contracts assigned to DSM and one time revenues

purecane™

- Zero calorie natural sweetener from sugarcane
- The healthy sweetener consumers want



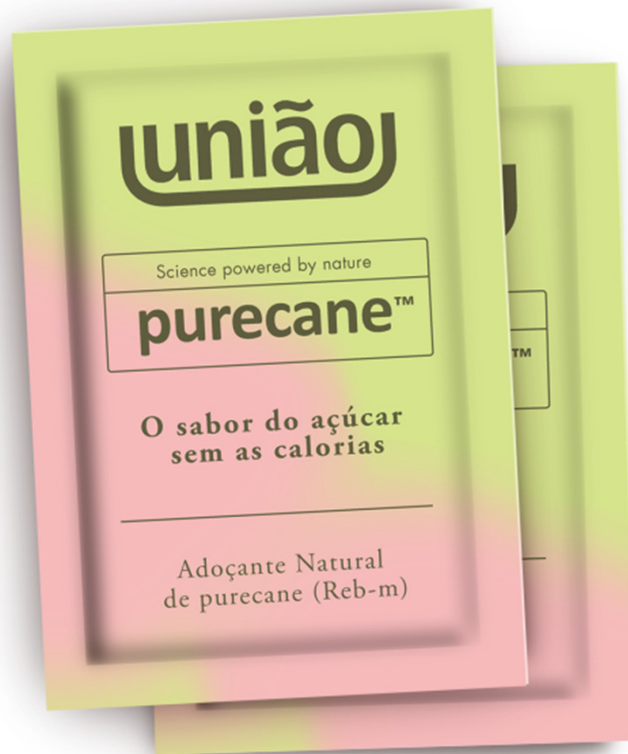
Amyris sweetener is the right solution at the right time

- Diabetes and obesity is rising
 - Second-rate taste offerings no longer cut it
- Health & wellness is the new beauty standard
- Millennials are voicing their choices, buying pure and clean



Science powered by nature

purecane™



Biossance – The Clean Beauty Brand

- Our direct-to-consumer skin care brand, Biossance, is experiencing rave reviews and is the fastest growing skin care brand in North America
- Our business-to-business skin care brand, Aprinova, is experiencing record squalane (skin care ingredient) adoption and volumes
- We are making the world better and becoming the brand for millennials





OUR BIOSSANCE BRAND IS NO COMPROMISE BEAUTY™

In the U.S., the standards for ingredients allowed in beauty products are shockingly low—with only 11 banned ingredients.

At Biossance, we draw on our rich history of science and sustainability to create skincare products that are good for you and good for the planet.

We formulate with a No Compromise™ approach, setting the bar higher for both safety and performance.



BIO-BACKED.
NONTOXIC.
SUSTAINABLE.
CLINICALLY PROVEN.

#NoCompromiseBeauty



MOVING CLEAN BEAUTY FORWARD

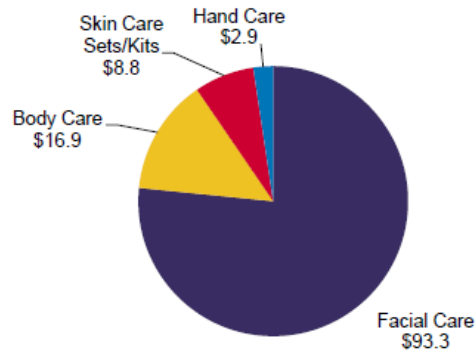
We are leading a clean beauty movement.

We are committed to all skin being treated like skin.

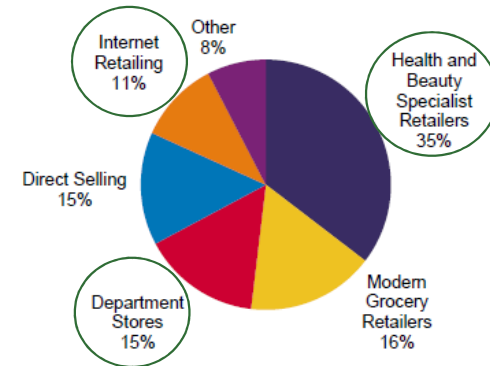
All customers deserve clean, healthy skin.

Beauty & Personal Care Market

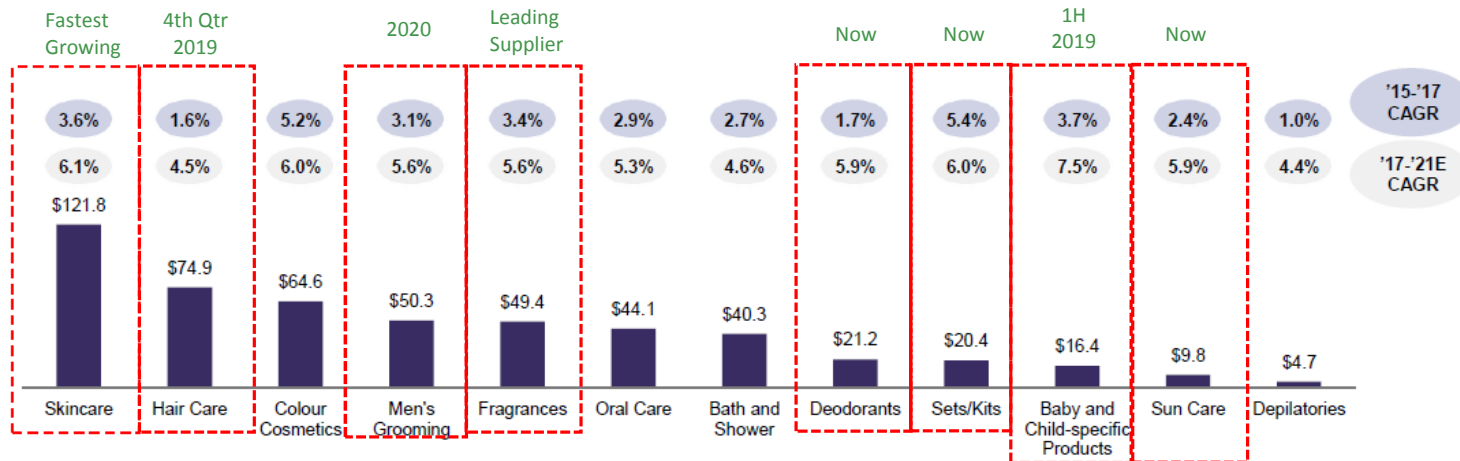
Global Skincare market breakdown (2017, \$b)



Skincare market distribution channels (2017, \$b)



Beauty & personal care global market sizes by HPC category (2017, \$b)



1 - Euromonitor 2017

Our Product Pipeline – Cannabinoids

- Amyris is the known leader in successfully serving high-growth global markets with fermentation derived, sustainable ingredients
- Entering cannabinoids market with proven platform and ability to develop, scale and commercialize ingredients
- Executed \$300 million development, licensing and commercialization agreement with additional long-term royalty stream.



Make good. No compromise.™

Good for People
Good for the Planet
Good for Business

- Our ingredients are **inside over \$7B** of consumer retail purchases
- You'll find our ingredients in **over 3,000** of the world's leading personal care and beauty brands
- Our Biossance Skin Care Brand is the **fastest growing Skin Care Brand** in North America
- We are have the **leading product into the natural Sweetener market**. We want to replace sugar & are committed to a healthier planet! We want to help reduce risk of Diabetes and Obesity....
- **Most profitable product portfolio** in the industry

amyris